

# BUSINESS OF SPORTS 101

Work on a live project with Rajasthan Royals

In collaboration with:







# COMBINE YOUR PASSION FOR BUSINESS & SPORT!

Conducted by mentors from none other than Rajasthan Royals and Deakin University, the course gives you the ins and outs of sports marketing, sports science, finance, management, and sports media while giving you practical experience through a live project with Rajasthan Royals.



13th - 24th June 2022



10:00 am - 12:00 pm IST



Grade 9-12 | Age 14-17



Deadline 1: 10th May 22 Deadline II: 6th June 22



INR 30,000 + GST



Certificate from Rajasthan Royals & Deakin University

**Apply Now** 

#### PROGRAM HIGHLIGHTS







Explore Careers in Sports Off the Pitch



Learn under Sports Business Expert, Zameer Kochar (CMO of Rajasthan Royals)



Rajasthan Royals & Deakin University Co-Branded Certificate

## FROM A SPORTS AFICIONADO INTO A YOUNG PROFESSIONAL

Behind every crack of the cricket bat, every heave of the tennis player, and every celebration of the sports fan; lies an affluent business that prepares stadiums, signs multi-million dollar players, and maximizes performance. Welcome to the World of Sports Business.

If you are someone who has always been fascinated not only by the cricket game on TV, but also the strings that keep the entire industry running, then this program is just for you.

Conducted by mentors from none other than Rajasthan Royals and Deakins University, the course gives you the ins and outs of finance, marketing, media, operations, facility management, etc while connecting you to the best athletes, managers, and administrators in the business.

With the blend of academic theory, practical understanding from a live project with Rajasthan Royals, and experience that our industry executives bring, you have the opportunity to transform from a sports aficionado into a young professional ready to take on careers in the sports industry.



#### DAY-WISE AGENDA



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DAY 7	
DAY 7	Foundation Program in Sport Marketing by Rajasthan Royals
DAY 8	Sports Development
DAY 9	Introductory session on Sport Science
	Science
DAY 10	Exercise and nutrition
DAY 10	Exercise and nutrition
DAY 10  DAY 11	Exercise and nutrition  Sport Coaching



#### YOUR MENTOR

#### ZAMEER KOCHAR

Chief Marketing Officer of Rajasthan Royals

Zameer is a high-impact brand and digital marketer with extensive experience in building brands. He has over 17 years of experience spread across diverse industries like consumer goods, media, travel, lifestyle, and loyalty. He has launched multiple brands across categories. Prior to this, Kochar has worked with InterMiles – the frequent-flyer program of Jet Airways, LoyaltyOne, Star India, Godfrey Phillips India, and Hindustan Unilever.

Learn more about Zameer, <u>here!</u>



#### YOUR MENTOR

#### **DAVID SHILBURY**

Director of the Deakin Sport Network

David Shilbury is Foundation Chair of Sport Management and Director of the Deakin Sport Network. He is a former Head of the School of Management and Marketing and Associate Dean in the Faculty of Business and Law at Deakin University. He is a former Editor of the Journal of Sport Management and Sport Management Review and was the Foundation President of the Sport Management Association of Australia & New Zealand from 1995 to 2001. In 2011 he was the North American Society for Sport Management's Earle F. Zeigler award recipient. His research expertise is in sport governance, strategy, and sport delivery systems.

Learn more about David, here!

#### **OTHER MENTORS**



PAMM PHILLIPS

Professor at Deakin University

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DR STEVE SWANSON
Lecturer at Deakin University
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DR JOSHUA MCLEOD
Lecturer at Deakin University
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SCOTT FIELD

Lecturer at Deakin University

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DR KATIE ROWE
Lecturer at Deakin University
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MARK DREHLICH
Lecturer at Deakin University
Read More

#### **OTHER MENTORS**



DR DAMIEN WHITBURN

Lecturer at Deakin University Read More



DR HUNTER FUJAK

Lecturer at Deakin University

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DR AMELIA CARR

Lecturer at Deakin University
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DR DOM CONDO

Lecturer at Deakin University
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DR HELEN BROWN

Lecturer at Deakin University Read More



DR DAN DWYER

Lecturer at Deakin University
Read More

#### **DEAKIN UNIVERSITY**











#1 School of Sport Science in the World

Deakin is a leader in sport-related education ranking 6th in the world according to the QS World University Rankings. Established in 1974, Deakin University successfully combines excellence in teaching, research, and effective partnerships with industry and government to deliver high-quality courses.

### WORK ON A LIVE PROJECT WITH RAJASTHAN ROYALS

We understand the importance of having practical experiences to succeed in this field and push students to get relevant work experiences through internships. Upon completion of the course, all students get to work on a live project with the Rajasthan Royals to apply their learnings and get exposure to the industry.

#### **ALUMNI SPEAK**



#### **MRINAL ASIJA**

The best part about this course is that it does not limit itself to theory, and also includes practical insight and case studies from the Rajasthan Royals Management.

I have got the opportunity to intern with the Rajasthan Royals through this course after going through a selection procedure. This course has proved to be the perfect stepping stone into the sports industry for me and I would recommend it to anyone who is looking to work in Sports.





#### WHO SHOULD PARTICIPATE?

- You want to combine your passion for sport with business skills
- You want to open the doors to exciting new roles and pathways in sports
- You are on a lookout for career opportunities varying from traditional sports
- You have always had an interest in the business side of the sport

SECURE YOUR PLACE IN THE **FUTURE OF** SPORT

Join Now

